



Sales Agent - Plots & Lands Division

Blue Eagles Investment Company Limited

About Us:

At Blue Eagles Investment Company Limited, we pride ourselves on being the leading land and plot sales company among SACCOs. With a vibrant SACCO community, we have empowered countless clients to find their perfect investments in property and other financial instruments. We are looking for dedicated Sales Agents to join our dynamic team on contract basis and help our clients achieve their property aspirations.

Key Responsibilities:

Client Consultation: Understand client needs, preferences, and financials; suggest appropriate plots and investments that meet their criteria.

Site Visits: Arrange and conduct plot viewings, giving detailed information about the location, pricing, and future developments.

Negotiations: Handle offers and negotiations with clients and close sales effectively.

Market Analysis: Stay updated with the latest market trends, pricing, and available plots.

Networking: Build and maintain relationships with landowners, developers, and other key stakeholders.

Documentation: Ensure all sale documents are accurate and kept securely.

Qualifications:

Bachelor's degree in business, Real Estate, or a related field.

At least 2 years of sales experience, preferably in real estate or plot sales.

Strong negotiation skills with a client-first mindset.



Familiarity with the land and properties market.

Excellent communication and interpersonal skills.

Proficiency in [specific software/tools the company uses].

Valid real estate agent/broker license or certification (if required in your region).

What We Offer:

A competitive monthly retainer.

Competitive commission structure with bonuses for top performers.

Comprehensive training and development opportunities.

A supportive and vibrant work environment.

Access to our extensive property database and tools.

Opportunities for growth and advancement.

If you're a passionate salesperson with a knack for real estate and plots, and you're eager to be part of a winning team, then we want to hear from you!

Application Deadline:

25th August 2023

How to Apply:

Please send your resume, cover letter, and any relevant certifications to **info@blueeaglesacco.co.ke** Use the subject line "Sales Agent Application - [Your Name]".